



H E R M A N A G E N C Y



## **Burton L. Herman, CLU, LUTCF** **Founder & Chairman**

Burt began his insurance career in Boston in 1957 as a part-time agent while teaching at Foxboro High School. In 1959 he transitioned to a full time insurance career in Transamerica's Boston office where over the next several years he was named "Man of The Year". In 1962 Burt founded a newly created Transamerica agency in Elmhurst, Illinois, which today is the independent, multi-carrier firm Herman Agency, Inc.

In addition to developing one of Transamerica's leading agencies, Burt still found time to give back to the industry. He taught professional development classes for many years and was elected Trustee of the Life Underwriter Training Council. He was President of both the Illinois Life Underwriters Association and the Northern Illinois General Agents and Managers Association. He also served as a member of the Board of Directors of Transamerica's flagship insurance company. Burt has been a prolific industry speaker and was a main platform speaker at The Million Dollar Round Table. He has received numerous industry awards, and was honored as the 11<sup>th</sup> "Transamerica Legend" in the 100+ year company history.

Burt served overseas in a Naval intelligence unit during the Korean conflict. He is a graduate of Suffolk University in Boston, where he currently serves on the Dean's Advisory Board.

Burt's sterling national reputation has been earned over nearly 60 years of selfless and tireless service. He still takes great pride in serving clients – whether they've been with him for 50 years, or are brand new. As Chairman of Herman Agency, Inc., Burt's legacy and wisdom keeps us grounded and committed to always doing the right thing.

*Burt Herman*

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